DATACENTER FORUM HELSINKI

BUILDING A NEW DATA CENTER FROM SCRATCH

A NEW GENERATION OF DATA CENTER DEVELOPMENT WITH CIRCULAR ECONOMY SOLUTIONS

Filip Schelfhout CEO CTS Nordics Group of Companies



1st of June 2023

CTS Nordics **Group of Companies** is Starting its Operations in Finland



Who are We

Today, we are the largest design & build contractor solely focused on Data Centers in the Nordics.

Our services include:







Design

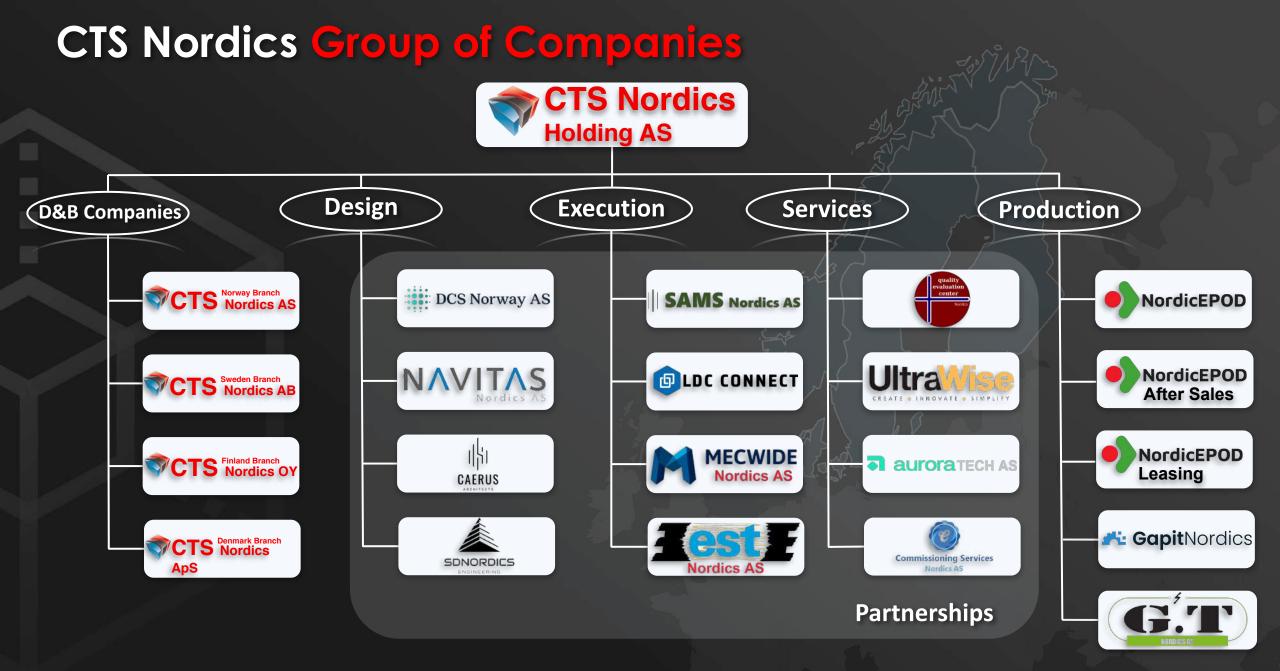
Build Commissioning



Production









Control Over Supply Chain

From 2021, CTS Nordics has developed a Nordic network of specialized partnerships from international companies.









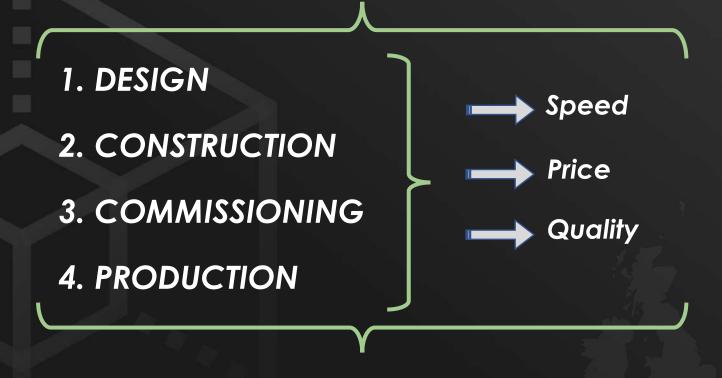
ISO Certificates for other Group Companies

CTS Nordics is ISO certified with certificates in ISO 9001, 14001 and 45001



HOW TO SUCCESSFULLY BUILD DATA CENTERS IN THE NORDICS HOW CAN WE DO IT: A DIFFERENT WAY TO BUILD DATA CENTERS Green / Sustainability

Or

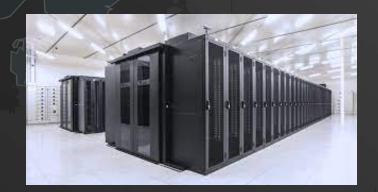








Data Center = Sardine box with a lot of power and cooling



Data Center "Changing"





From our factory in Sande, NordicEPOD is currently in production of 152 new generation Electrical Power PODs of 2MW.

Our Targets:

- ✤ Digitalization
- Standardization
- Quality, Price, and Fast-Track
- Web based production tracking



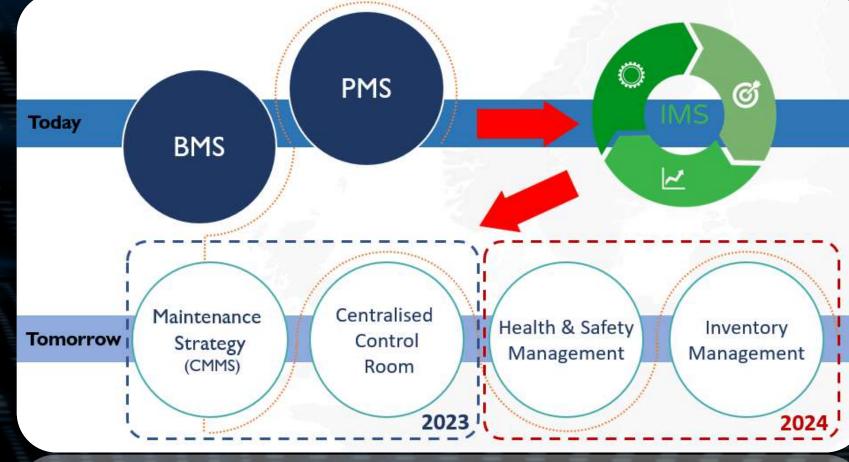
GapitNordics

Today, Gapit is the largest **PMS** supplier in Norway providing specialized **BMS** and **PMS** in an Integrated Management System.

Future Objectives:

 Expand services to included CMMS by the end of 2023

 Development of
Centralized Control Rooms



2023





G.T. Nordics AS is the sole manufacturer of electric switchboards and control panels for CTS Nordics Group of Companies. Value added:

Market-leading production time through pre-approved design solutions
Fast-track assembly









Utilization of New Technologies



Prefabrication of key components

Maximize prefabricated and preassembled components Reduces costs and

improves safety & quality



New technologies for Project

Use of Rotary Laser Levels for construction Introduction of industrial robots for building construction



Vertical integration and software development Standardization,

optimization and digitalization of procedures and systems Sole focus on Datacenters New organization for execution

Integration of experts via partnerships Time optimization during design and construction



Integration of a Remote-control room

New infrastructure design to enable 24/7 availability and remote operation of Datacenters

New efficient cooling Systems

Design & construction of facilities to support new cooling technologies

CAPEX Reduction

OPEX Reduction



Design & Build Projects



CTS Nordics is currently executing build projects for over 230 MW in Norway





Development Pipeline

CTS Nordics has an additional development pipeline providing design **CTS** Nordics AS **CTS** Nordics AS

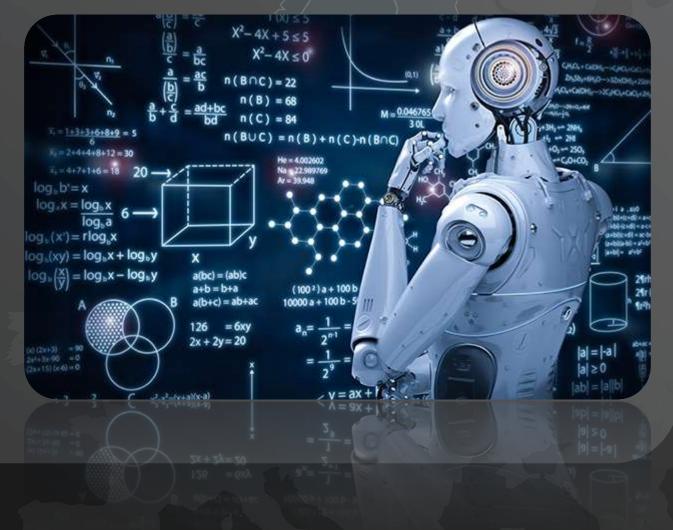
Today CTS Nordics Group of companies have 235 employees.

In the coming year, we are growing further up-to \pm **370** employees.



Data Center Market is Changing

- The market is moving towards new standards where the previous projects had rack capacities around 10 kW till current above 50 to 90 kW / Rack.
- Market is becoming more complex and challenging which is demanding higher specialization in new technologies such as liquid cooling.
- The design moves on from the "hyperscaller" standard towards a more industrial standard.
- \succ It is all about pricing and Speed of delivery.





Why Finland

- > Availability of Power and Price of Electricity
- > Availability of Land and good Logistics
- > One of the most Stable Grid in Nordics
- > Availability of Skilled Workforce
- ➢ Presence of Hyper Scalers
- Strong Economy
- > Part of EU and NATO



Partnership with Hyperco And First Projects in Finland

We believe in partnerships, not only with sub-contractors and suppliers, but with our clients as well.

We are pleased to announce our partnership with HYPERCO





HYPERCO

- ✓ No-legacy data center developer able to start from scratch and use state-of-the-art solutions.
- ✓ Deep and discrete customer relationships.
- ✓ Versatile local teams combining finance, real estate, data center operations and development capabilities on the ground in Finland and Sweden.
- ✓ Optimizing customer's TCO by selecting best sites for development.



Sustainability Solutions



Photovoltaic Solar Panels



Smart Lighting





Electrical Vehicle And Charger Stations



Wooden Construction





Sustainable Material Construction

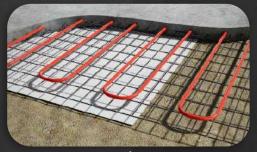




Waste Water Use



Storm Water Use



Snow Melt System



Linear vs Circular Economy

Issues with Current Linear Economy:

- Data centers are estimated to reach 4% of global electricity consumption by 2030 (Source: Vertiv news - London November 2022)
- Vulnerability to raw material and electronic equipment supply chain

Solution: Circular Economy



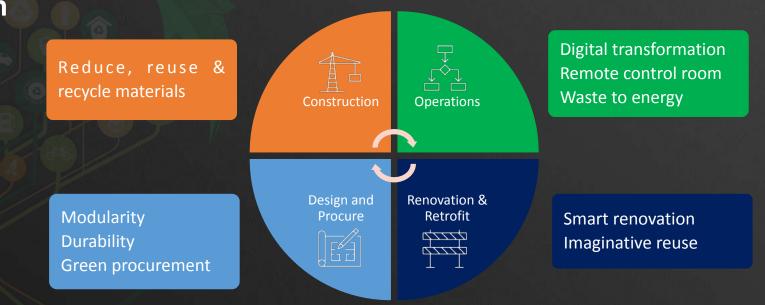


Future Developments: Circular Economy

Circular Economy Implementation

- ✓ As the demand for datacenters is increasing, the need to design and build in a more sustainable approach has increased.
- ✓ Joining the circular economy could significantly reduce the carbon footprint.
- ✓ The waste heat could be used for different purposes:
 - District heating
 - Greenhouses
 - Vertical farming
 - Food production plants

We must create new economies











Thank You



Our Value is passion for the business