

Decarbonizing the grid

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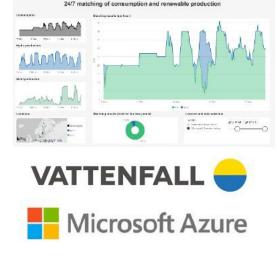
Our new DC's in Sweden – world-class sustainability



Efficient cooling



Rainwater harvesting



24/7 renewable energy

matching



Renewable fuel for backup power

We operate at scale

1 Mil+ miles of fiber

Azure regions

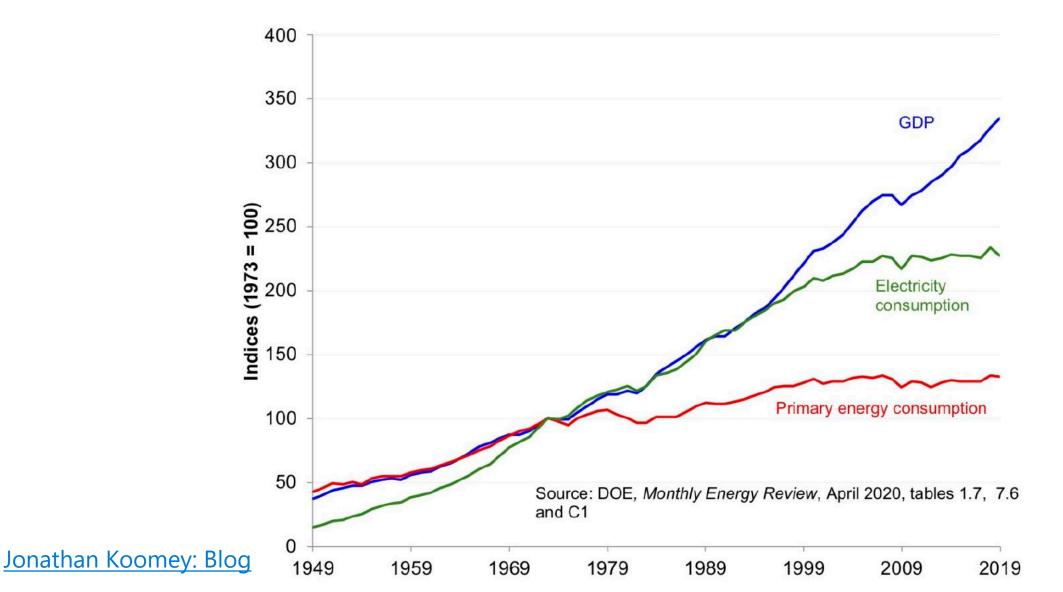
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220+ datacenters 4M+ machines 170+ edge sites



Sustainability & the future of energy markets

Over the last century, economic growth has been tied to energy consumption, only recently have we seen a divergence





...datacenters are at the heart of the internet...

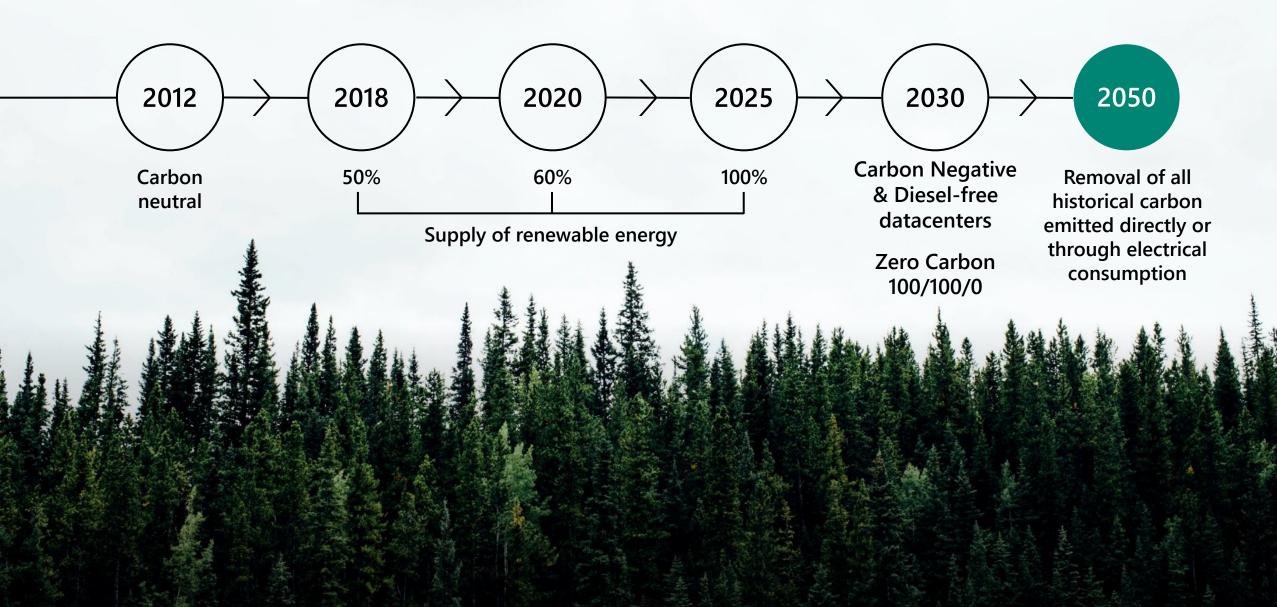


...and energy is the key input

To power customer innovation, Microsoft operates datacenters that are large energy consumers.

We are committed to innovating sustainable energy solutions

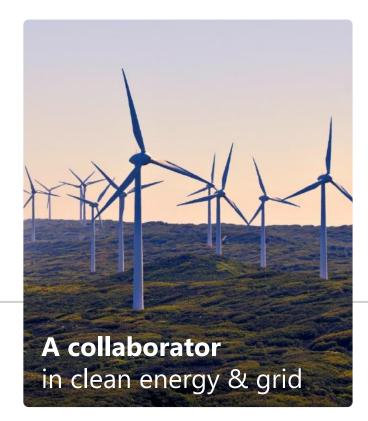
At Microsoft, we are committed to sustainability



Microsoft sees energy from three perspectives

A consumer on the grid

Large customer with **stable**, **high-value load** and high average load factor



Dedicated to procuring **100% renewable energy**, investing in **grid infrastructure** and being a **backup provider**



of energy technology

Improving **grid reliability** and enabling **environmental efficiencies**

Innovator: Power sustainability solutions

agder energi

Smart Grid Pilot Program, **an Azure solution**, received the <u>Innovative Star of Energy</u> <u>Efficiency Award: Power Generation and Supply</u>. The technology helps Agder identify ways to operate the grid more efficiently through utilization of distributed energy resources, device controls and predictive forecasting.



Ørsted operates 1,300 offshore wind turbines that provide power to 11.3 million people in Denmark. It is phasing out coal and will increase its capacity to 15 GW of renewable energy, enough to power 30 million people. Microsoft **advanced analytics** and **artificial intelligence** helps the company transform data from its turbines into insights for predictive maintenance that saves time and resources.



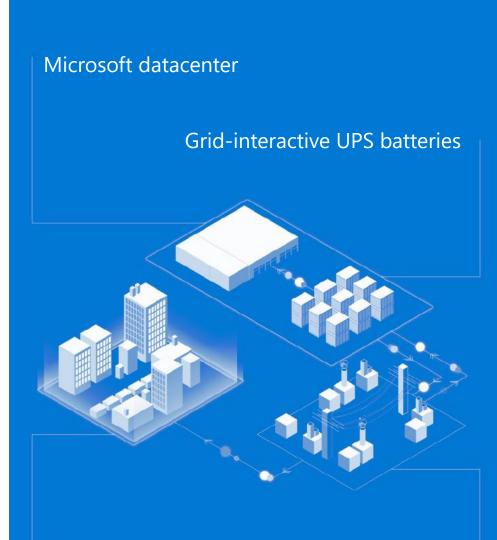
Ho Chi Minh City is saving more than 50 million cubic meters of water per year with **predictive loss analysis** powered by the **Microsoft Cloud**.



PWN uses **Azure IoT and AI analytics** to enable North Holland purification of over 25 billion liters of water through low-chemical, natural purification.

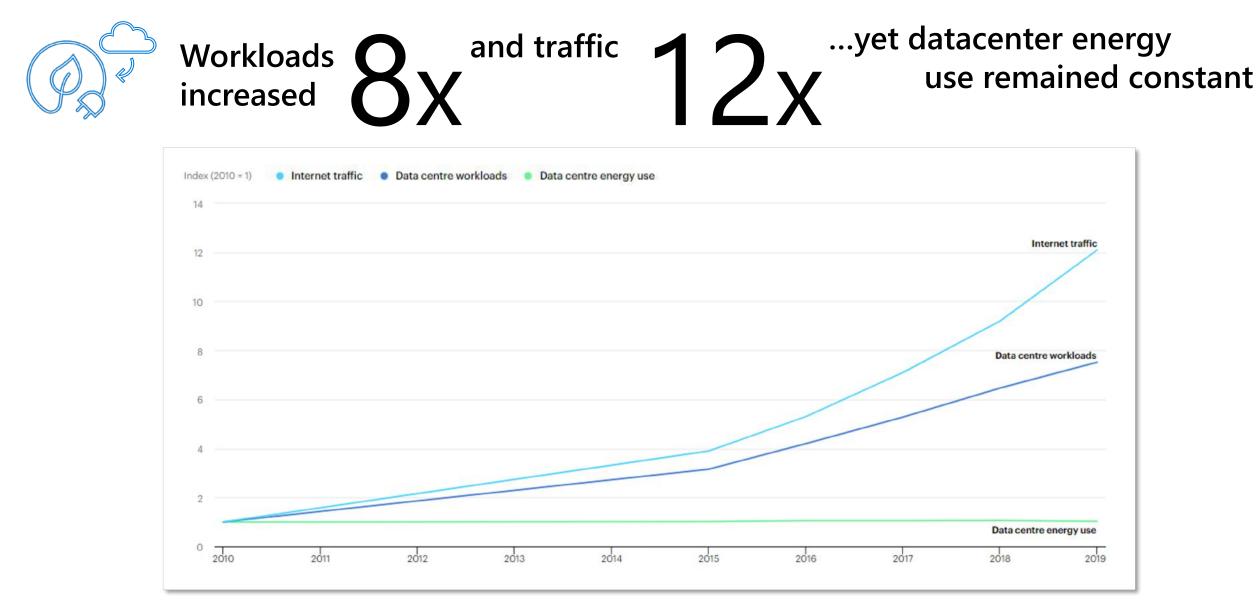
Collaborator: Improve reliability and resiliency

- Supporting investments in transmission, distribution, and interconnection facilities
- → Developing storage, grid-interactive UPS, hydrogen fuel cells and other clean backup power solutions
- → Augmenting local power deficiencies
- → Supporting the "grid of the future" with IoT, AI analytics, and compute technology



Nearby community

Consumer: Cloud Efficiency Over Last Decade



IEA, <u>Data Centres and Data Transmission Networks</u>, June 2020

We recently announced our 100/100/0 commitment

Microsoft's new 100/100/0 commitment by 2030



100/100/0 can accelerate complete grid decarbonization by illuminating when and where we rely upon carbon-based resources



when

100/100/0 requires our load and carbonfree energy production to be matched at all times. By contrast, our 2025 goal focuses on annual totals of electricity consumption and renewable energy production.



Additionally, we will match our consumption and purchases within the same grid systems. Our 2025 goal did this on a global basis.

Collaborator: as we work towards 100/100/0, we are developing solutions that help others decarbonize



With our partner Vattenfall, we developed the first commercially available 24/7 hourly energy-matching solution. Microsoft is a flagship customer of FlexiDAO's 24/7 solution, which will enable Eneco customers including Microsoft to have 24/7 energy-matching tools at scale.

MSFT-Vattenfall pilot: 24/7 renewable energy



Collaborator: Locational marginal emissions, a force multiplier

"Directing clean energy deployment to the highest-value renewable projects has the potential to double the carbon impact."

-REsurety

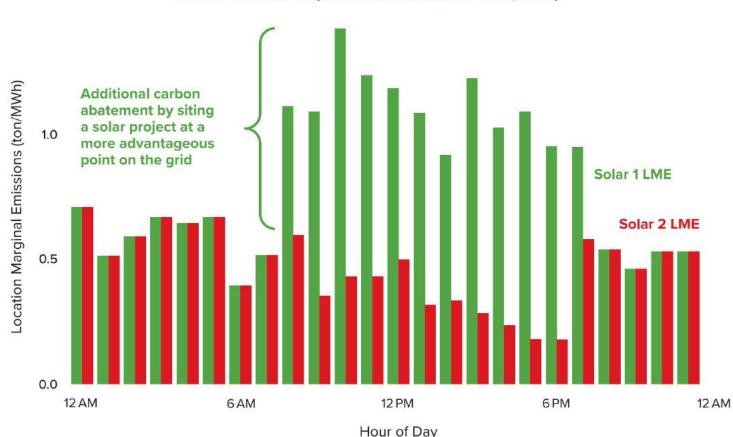


Figure 1: Large Differences in LME Between Seemingly Interchangeable Solar Projects

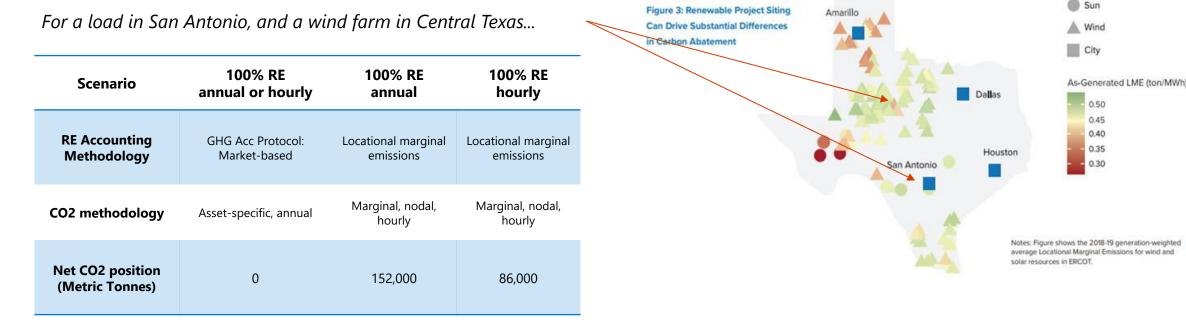
LME of Two Solar Projects in Texas Across an Example Day

Notes: Figure shows hourly LMEs for two solar facilities on June 13, 2018. Both facilities are located in ERCOT's Far West, on either side of a binding transmission constraint.

MSFT-REsurety pilot: CO2↓ matters most

Net CO2 math improves Scope 2

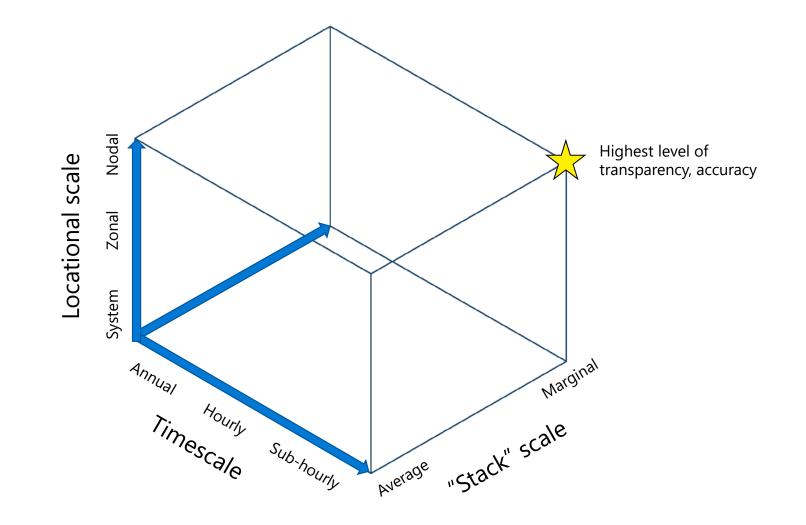
Data tools form 'CO2 reduction heatmaps'



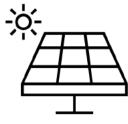
Source: Microsoft analysis

Source: REsurety and The Brattle Group, "Locational Marginal Emissions"

We need more granular carbon data



Parallel innovations need to come together





24/7 RE = new GOs, attributes



SBTs = new CO2 metrics/offtake







3 big takeaways

1. Clean energy purchasing is helpful, but no substitute for policy

- Corporate PPAs > 100GWs globally, concentrated in the USA
- 1,000s of firms feature RE purchasing and/or science-based targets
- *Power market design, utility practices, etc. should amplify this progress*

2. New data tools improve corporate/policy efforts to decarbonize

- Clean MWhs = means to an end, e.g. $CO2\downarrow$
- Not all clean MWhs create the same outcomes in $CO2 \downarrow$
- New data tools can link clean MWhs to CO2 outcomes

3. TSOs/utilities are essential to better CO2↓ scoreboards

- *RE is largely built where convenient/possible, not where necessary*
- *Purchasing* 100% clean energy ≠ <u>consuming</u> 100% carbon-free energy
- Better CO2↓ metrics matter for power industry innovation/infrastructure

Thank you!