



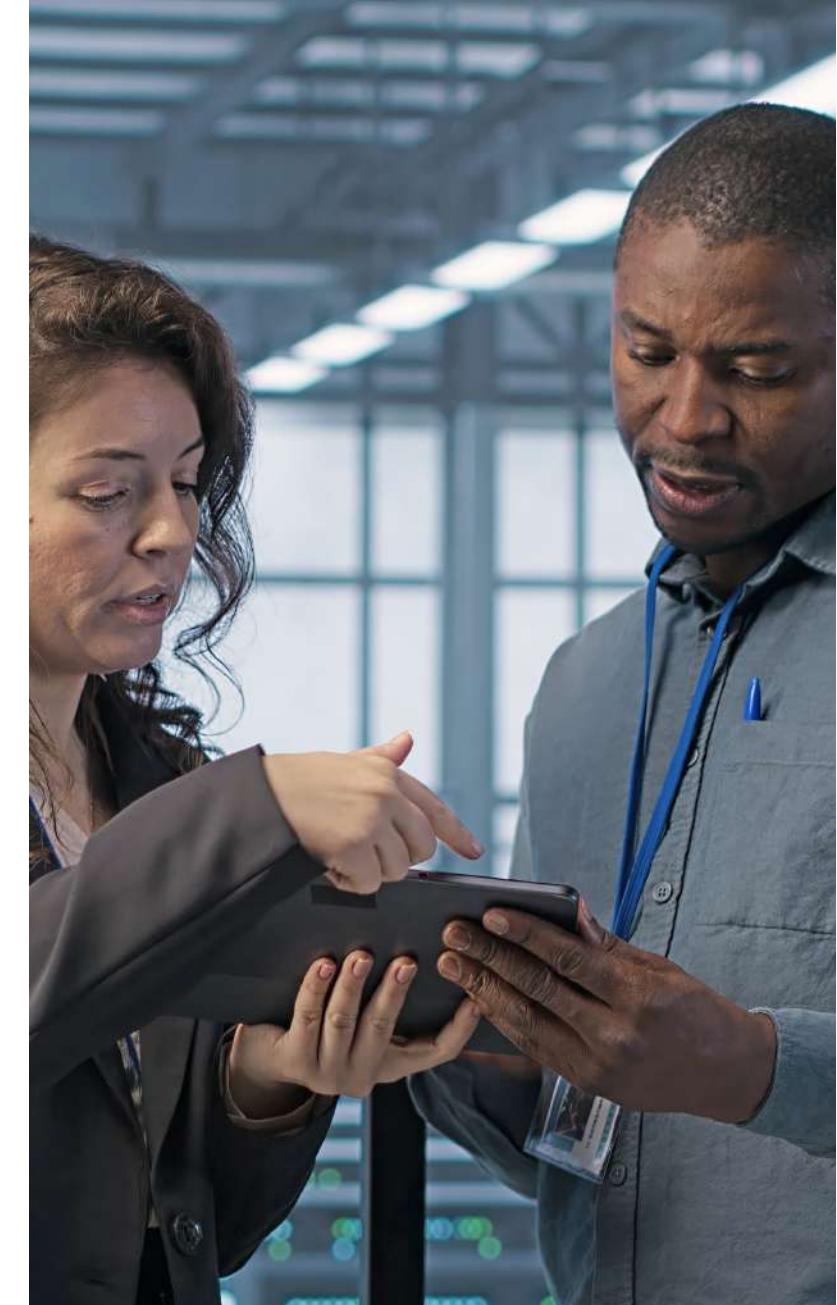
Power-as-a-Service for Data Centers

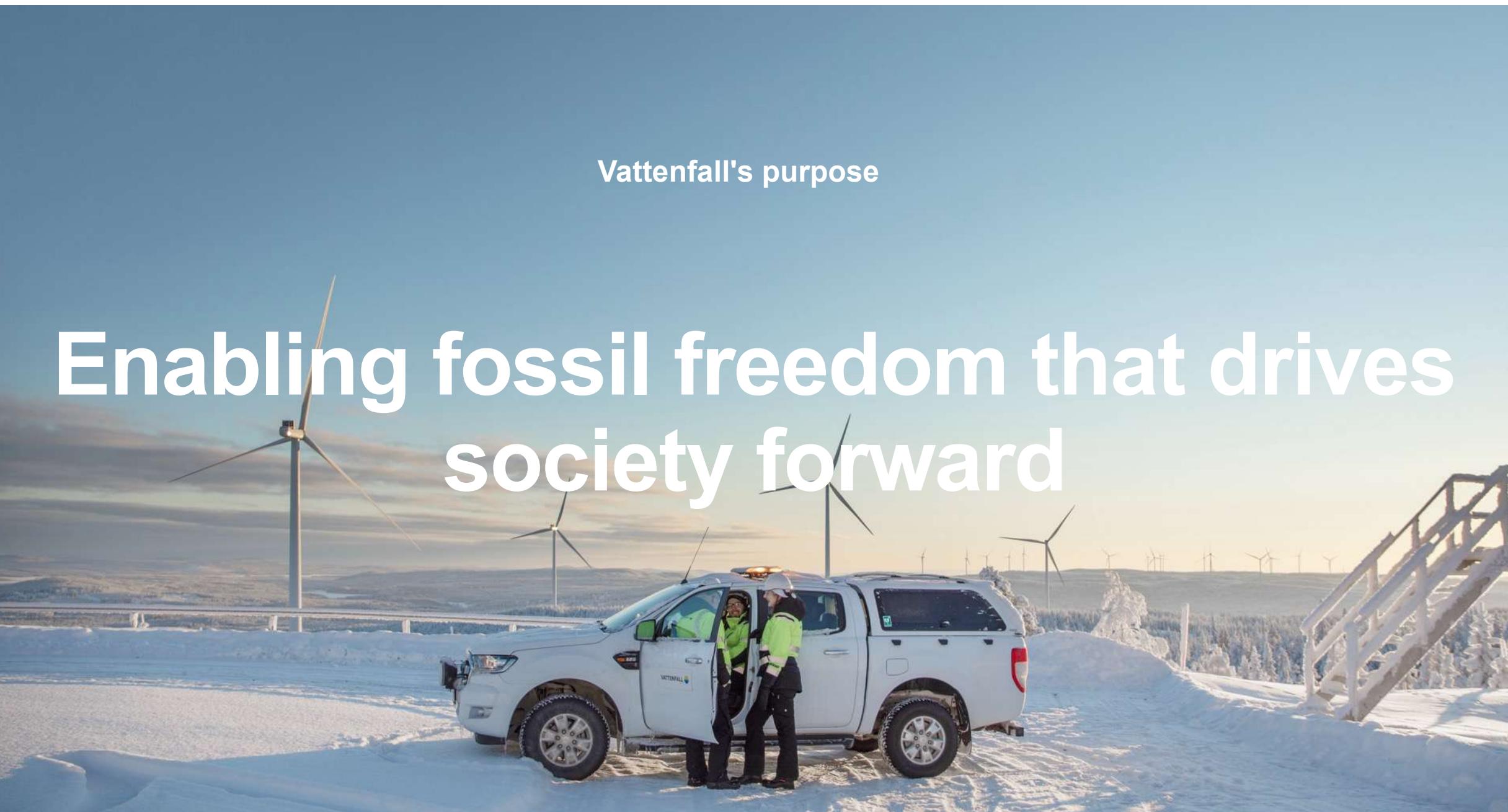
Josefin Hällund
2025-12-04

Vattenfall Network Solutions

Agenda

1. Introduction to Vattenfall
2. Our Power-as-a-Service Solution for data centers
3. Summary & key take aways





Vattenfall's purpose

Enabling fossil freedom that drives society forward

14 170 000

Electricity, Heat, Gas
and Grid customers

Vattenfall

One of Europe's largest
producers of electricity and heat

Over 100 years of
experience

20 000

Total number of employees
in the Vattenfall Group

Our markets



Owned by the
Swedish state

100%

#1 Innovative partner and market leader

To enable the fossil freedom that drives society forward

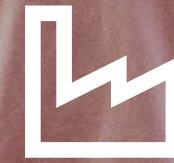


Heat / SamEnergi

Enable reuse of waste heat from businesses to Vattenfalls heat plants

Customer Solutions

Supply fossil-free electricity to some of the largest companies in the country
A competent & reliable partner for fossil-free electricity and flexible services



Network Solutions

We help datacenters and other energy intensive industries in the energy transition and electrify businesses

Vattenfall Network Solutions



Who we are?

- Wholly owned subsidiary of **Vattenfall AB**
- **60+ Electric Power Experts** all over Sweden
- **Specializing** on Power-as-a-Service



Our business

- **Owns**, operates and manages electrical facilities
- Delivered Power-as-a-Service for **over 25 years**
- Owns more than **100 electrical facilities** all over Sweden

Where we are



We offer tailor-made electric power solutions tailored to your specific needs and industry

Today, we help over 100 customers all over Sweden

A selection of customers



Selected industries



Your challenges



Robust solutions supporting my business

How to:

- Secure a robust design, operation and maintenance of the business with regards to uptime
- Balance core business vs electrical infrastructure
- Manage modernization and expansion of facilities



How to:

- Secure personnel with competence to manage high voltage equipment
- Secure a safe working environment for people and environment
- Manage project, installation and operation



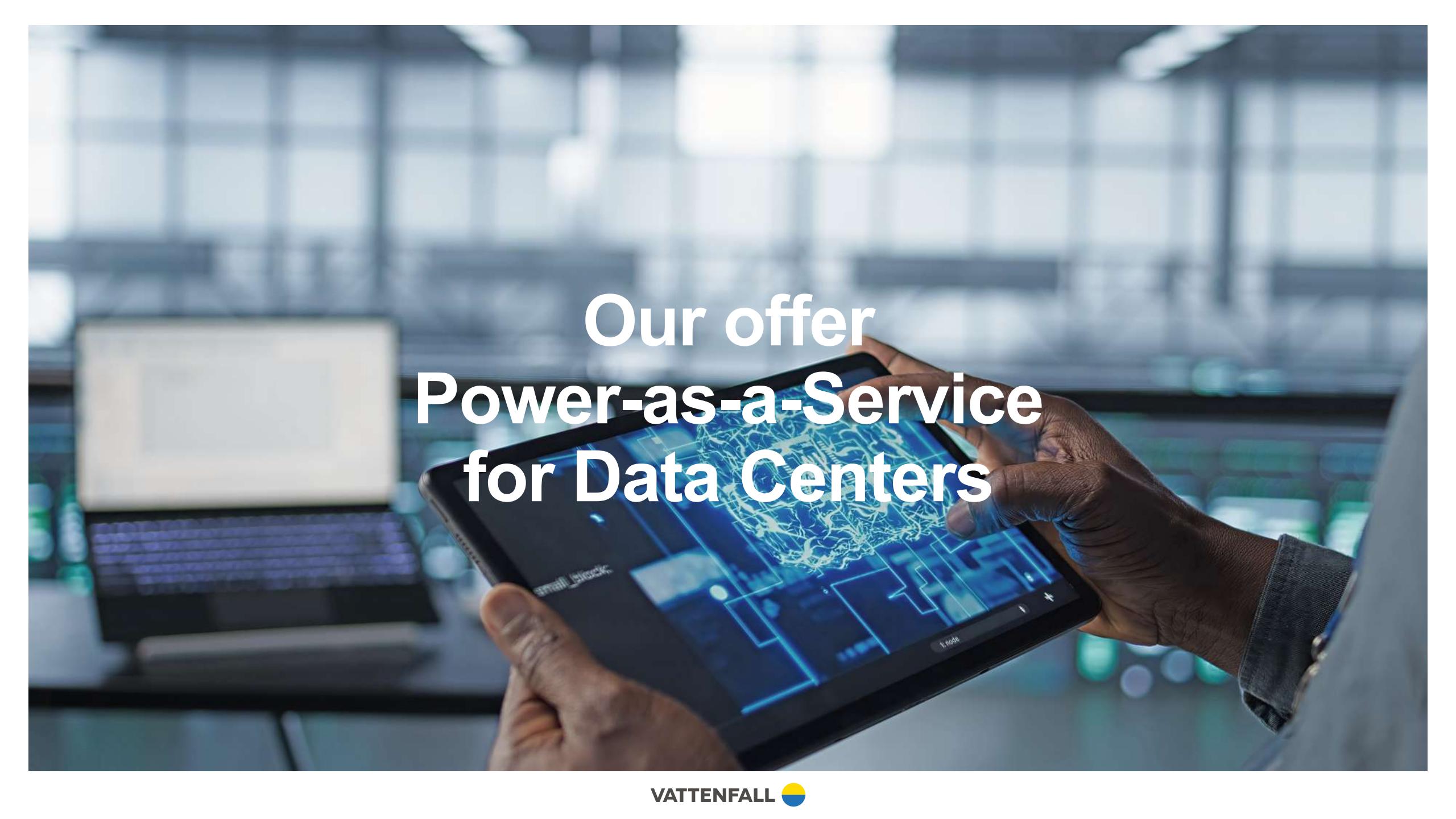
How to:

- Minimize risks associated with the management of high-voltage equipment.
- Reduce financial and technical risks.
- Manage security for people



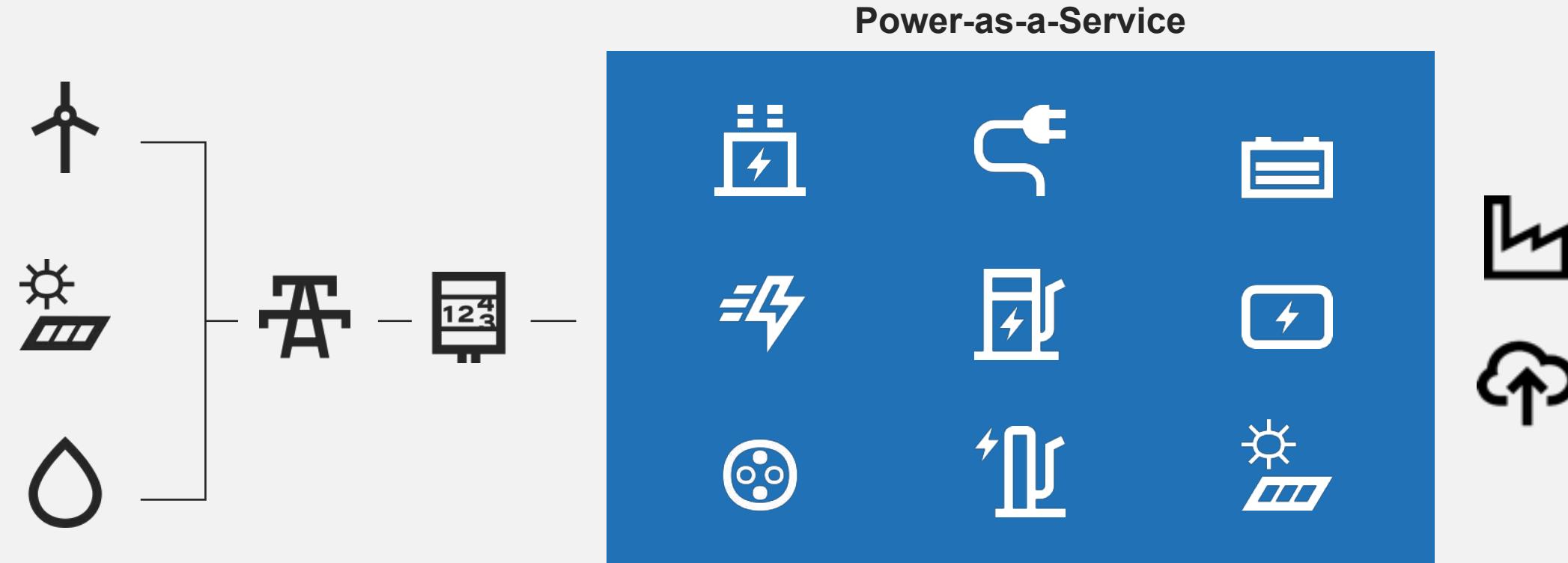
How to:

- Handle electrical safety responsibility
- Handle routines and maintenance plans
- Comply with complex electrical laws and electrical safety instructions



Our offer
Power-as-a-Service
for Data Centers

We look after your electrical infrastructure – you can focus on your core business



Power-as-a-Service

Hand over the responsibility for the electrical equipment

We can take ownership of your facility in two ways:

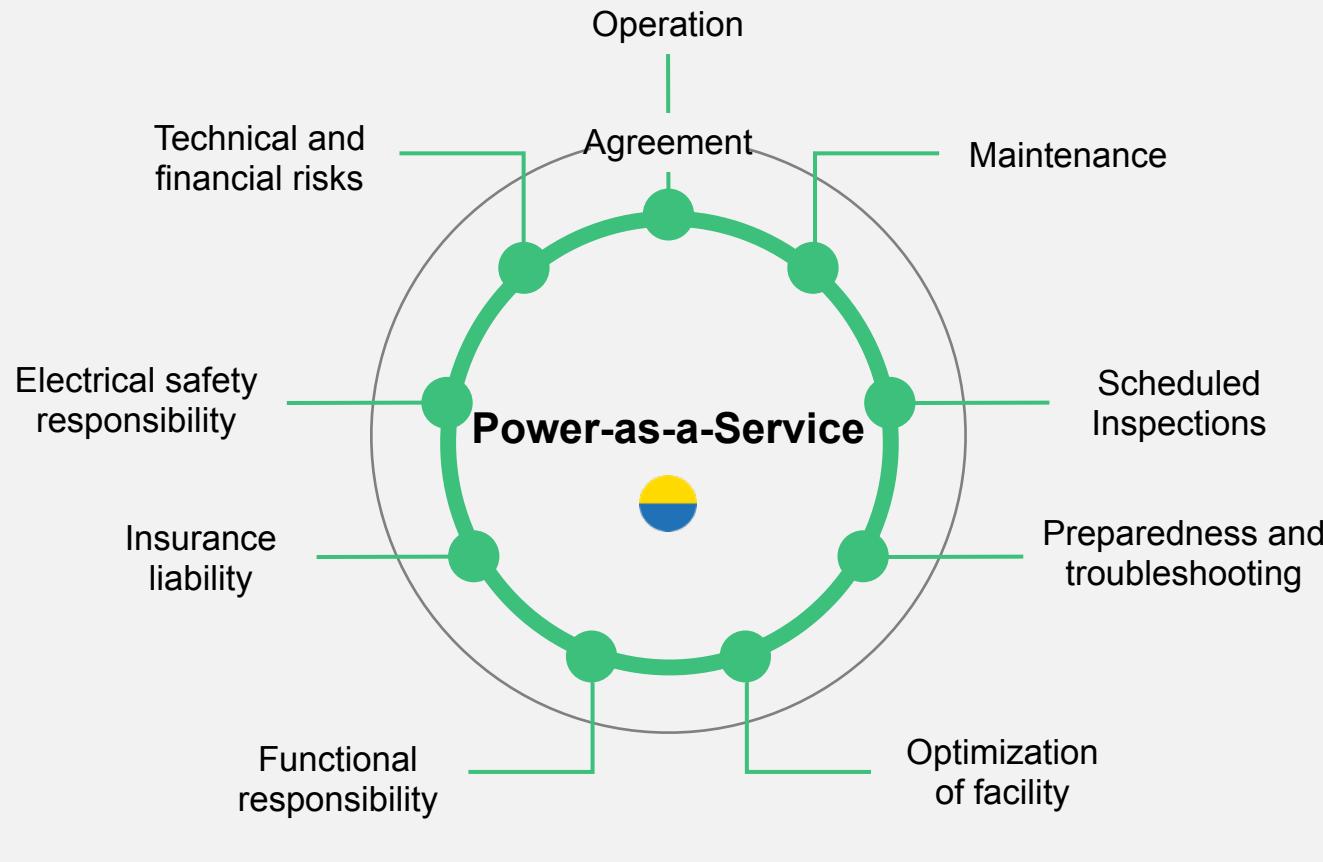
-  We buy and reinvest in your existing electrical equipment
-  We invest in a new electrical equipment based on your needs

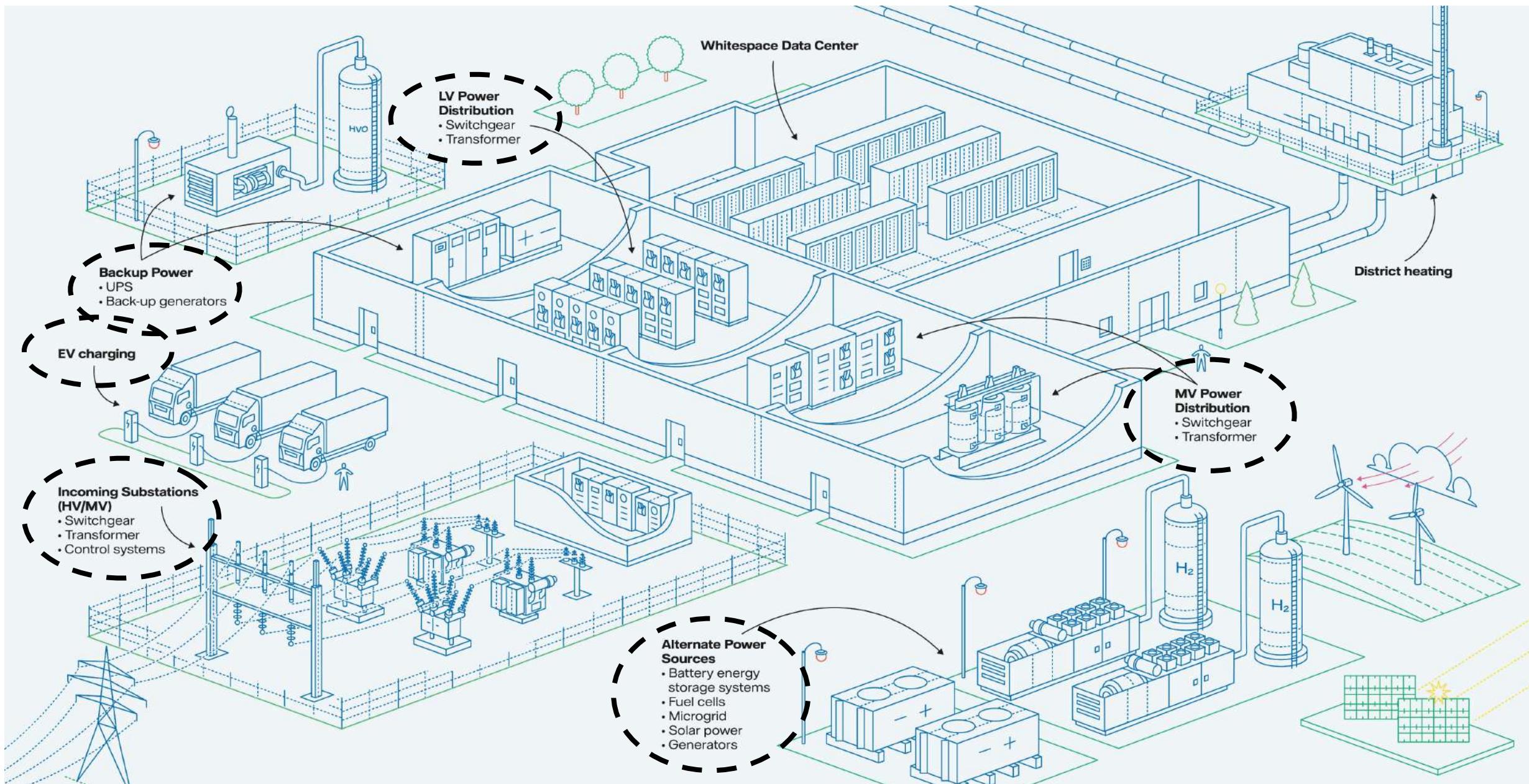
The contract length is often 10 years. Throughout this period, you will receive a predictable monthly cost and free up capital



Power-as-a-Service

With PaaS, Vattenfall takes care of everything related to your electrical equipment





Our customers recognize us

Strong results from CSI & NPS Survey*

High Customer Satisfaction



Strong Customer Loyalty



9 out of 10 clients

see us as an important or strategic partner

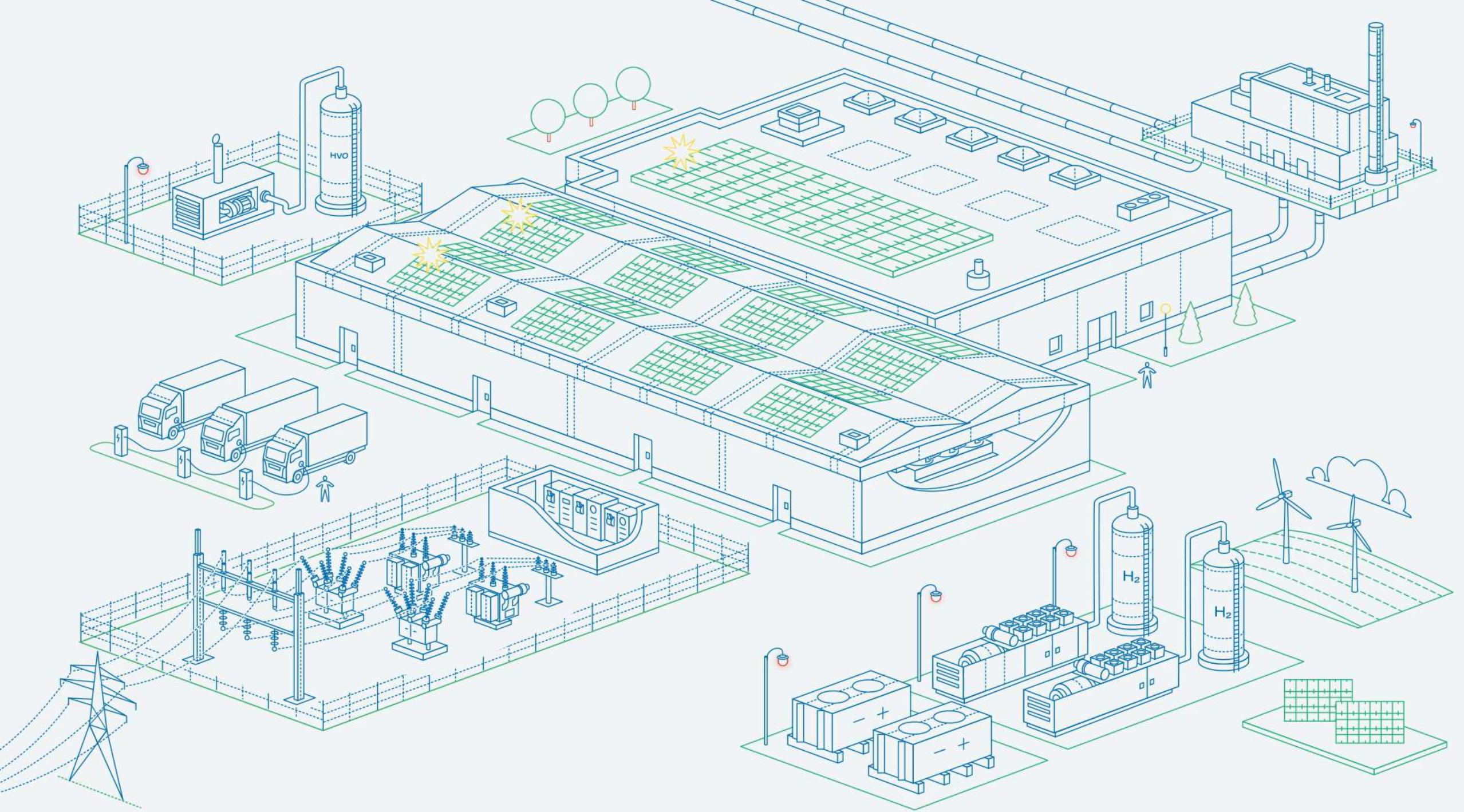
* Kantar/Sifo

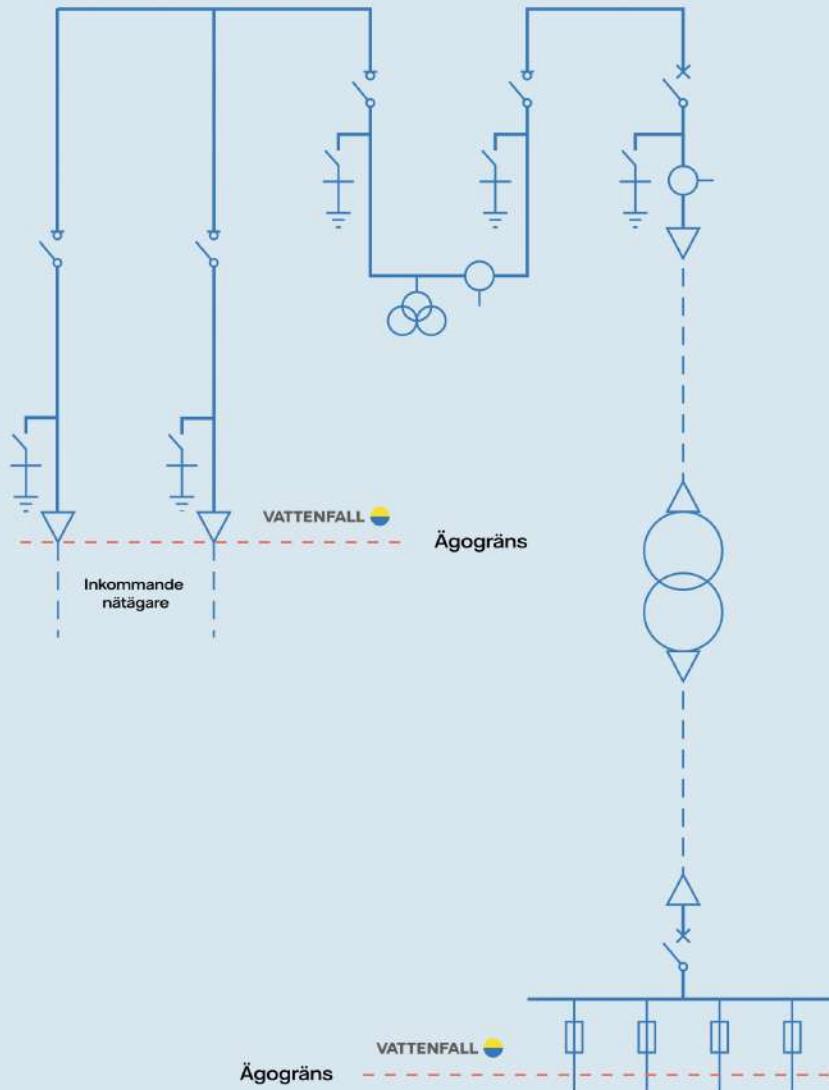
The benefits of Power-as-a-Service

A close-up photograph of an industrial electrical control panel. It features a white faceplate with several red and black buttons, a small yellow label with the text 'U3-20-15', and a blue metal frame. The panel is mounted on a light-colored wall.

Robust solutions
supporting my
business







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VATTENFALL

