



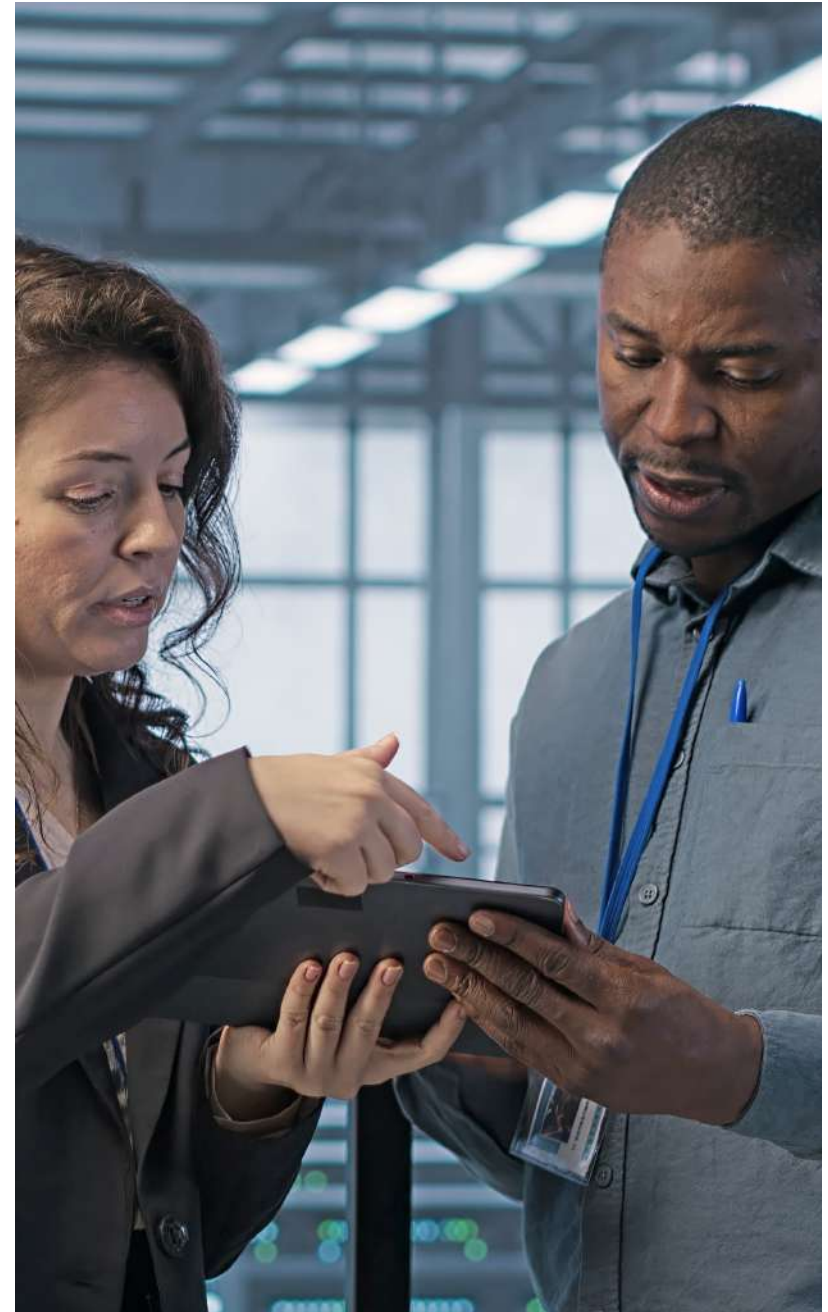
Power-as-a-Service for Data Centers

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Vattenfall Network Solutions

Agenda

1. Introduction to Vattenfall
2. Our Power-as-a-Service Solution for data centers
3. Summary & key take aways



Vattenfall's purpose

Enabling fossil freedom that drives society forward



14 170 000

Electricity, Heat, Gas
and Grid customers

Vattenfall

One of Europe's largest
producers of electricity and heat

**Over 100 years of
experience**

20 000

Total number of employees
in the Vattenfall Group

Our markets



Owned by the
Swedish state

100%

#1 Innovative partner and market leader

To enable the fossil freedom that drives society forward



Heat / SamEnergi

Enable reuse of waste heat from businesses to Vattenfalls heat plants



Customer Solutions

Supply fossil-free electricity to some of the largest companies in the country
A competent & reliable partner for fossil-free electricity and flexible services



Network Solutions

We help datacenters and other energy intensive industries in the energy transition and electrify businesses

Introduction

Vattenfall Network Solutions



Who we are?

- Wholly owned subsidiary of **Vattenfall AB**
- **60+ Electric Power Experts** all over Sweden
- **Specializing** on Power-as-a-Service



Our business

- **Owns**, operates and manages electrical facilities
- Delivered Power-as-a-Service for **over 25 years**
- Owns more than **100 electrical facilities** all over Sweden

Where we are



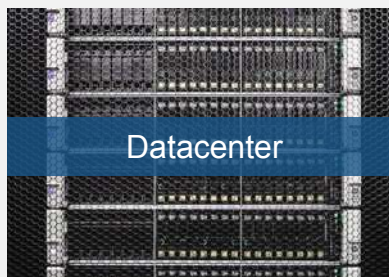
We offer tailor-made electric power solutions tailored to your specific needs and industry

Today, we help over 100 customers all over Sweden

A selection of customers



Selected industries



Your challenges

Robust solutions supporting my business

How to:

- Secure a robust design, operation and maintenance of the business with regards to uptime
- Balance core business vs electrical infrastructure
- Manage modernization and expansion of facilities

Experts in high voltage

How to:

- Secure personnel with competence to manage high voltage equipment
- Secure a safe working environment for people and environment
- Manage project, installation and operation

Minimize risks

How to:

- Minimize risks associated with the management of high-voltage equipment.
- Reduce financial and technical risks.
- Manage security for people

Electrical safety responsibility

How to:

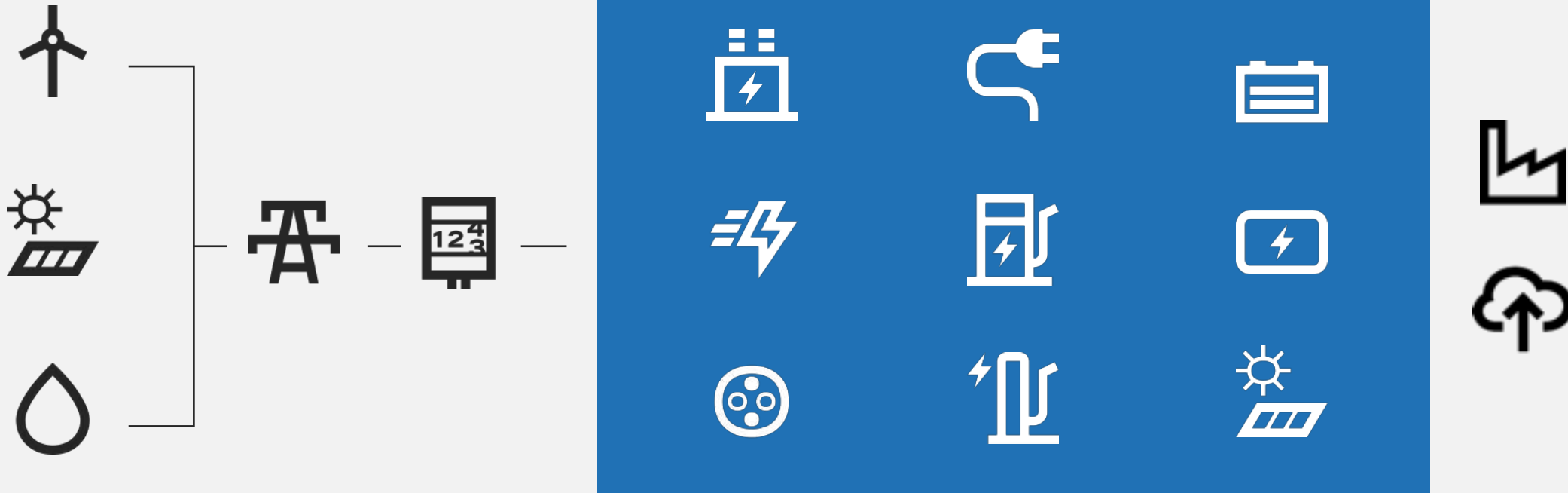
- Handle electrical safety responsibility
- Handle routines and maintenance plans
- Comply with complex electrical laws and electrical safety instructions

A person's hands are holding a tablet that displays a glowing blue network diagram with various nodes and connecting lines. The background is a blurred server room with rows of server racks and large windows.

Our offer Power-as-a-Service for Data Centers

We look after your electrical infrastructure – you can focus on your core business

Power-as-a-Service



Power-as-a-Service

Hand over the responsibility for the electrical equipment

We can take ownership of your facility in two ways:



We buy and reinvest in your existing electrical equipment



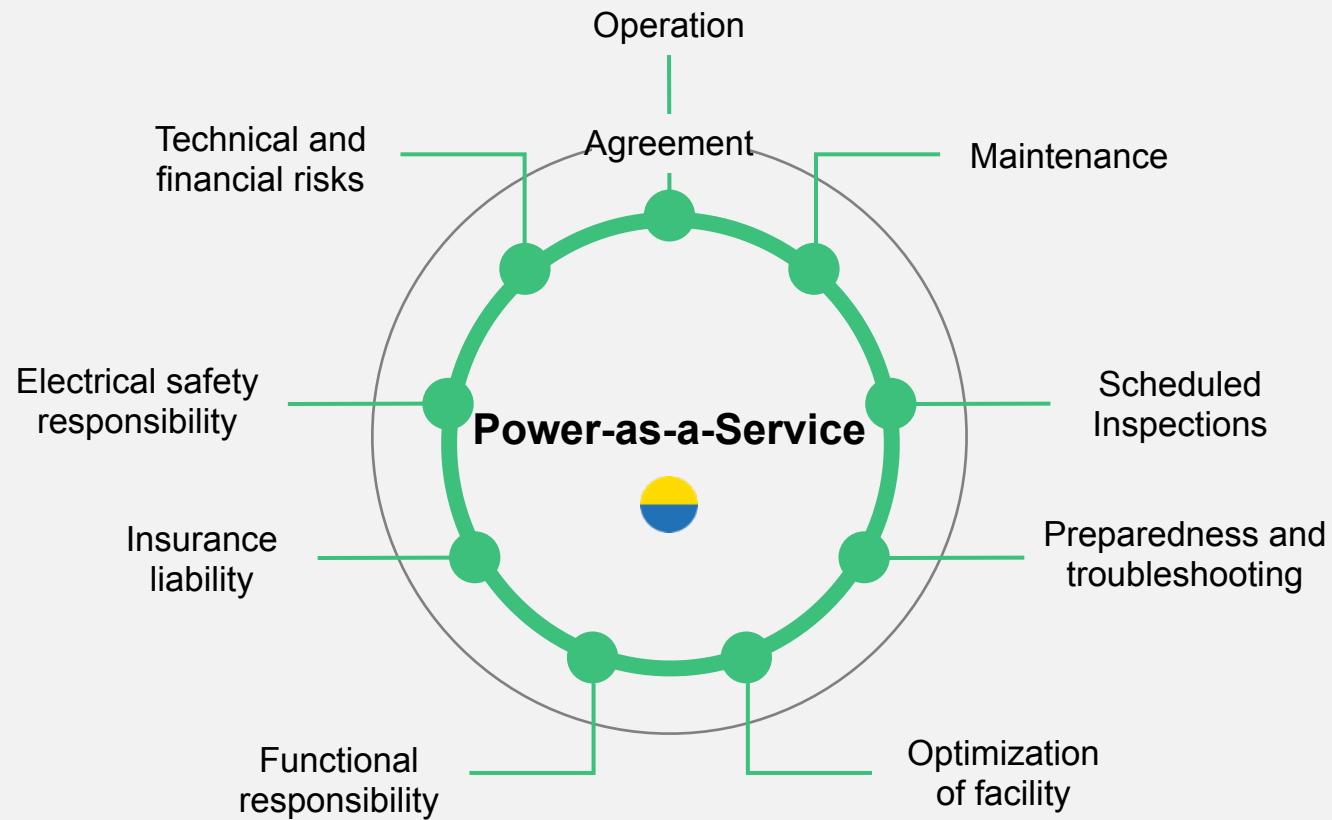
We invest in a new electrical equipment based on your needs

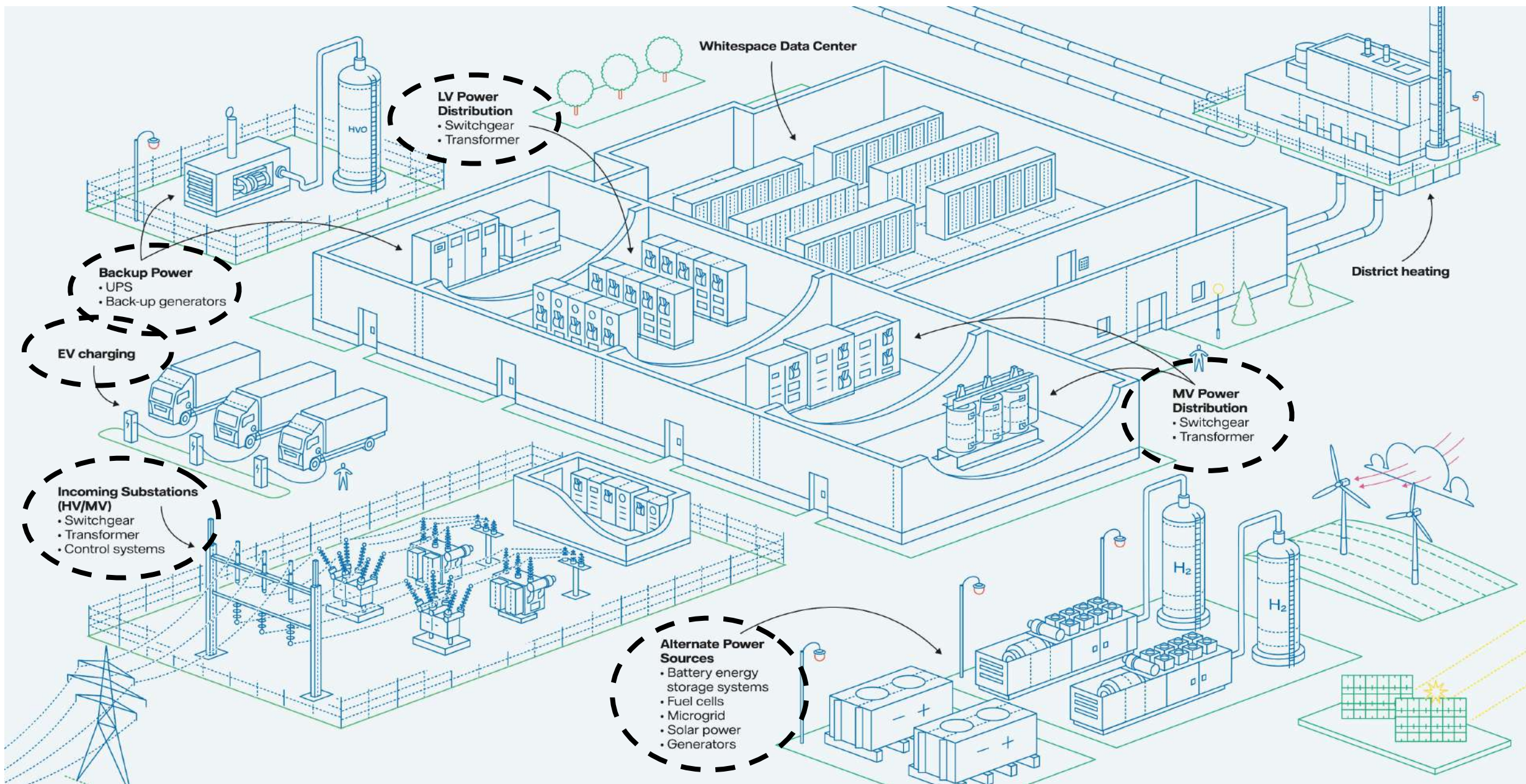
The contract length is often 10 years. Throughout this period, you will receive a predictable monthly cost and free up capital



Power-as-a-Service

**With PaaS, Vattenfall takes care of everything related
your electrical equipment**





Our customers recognize us

Strong results from CSI & NPS Survey*

High Customer Satisfaction



Strong Customer Loyalty



9 out of 10 clients

see us as an important or strategic partner

* Kantar/Sifo

The benefits of Power-as-a-Service



Robust solutions
supporting my
business



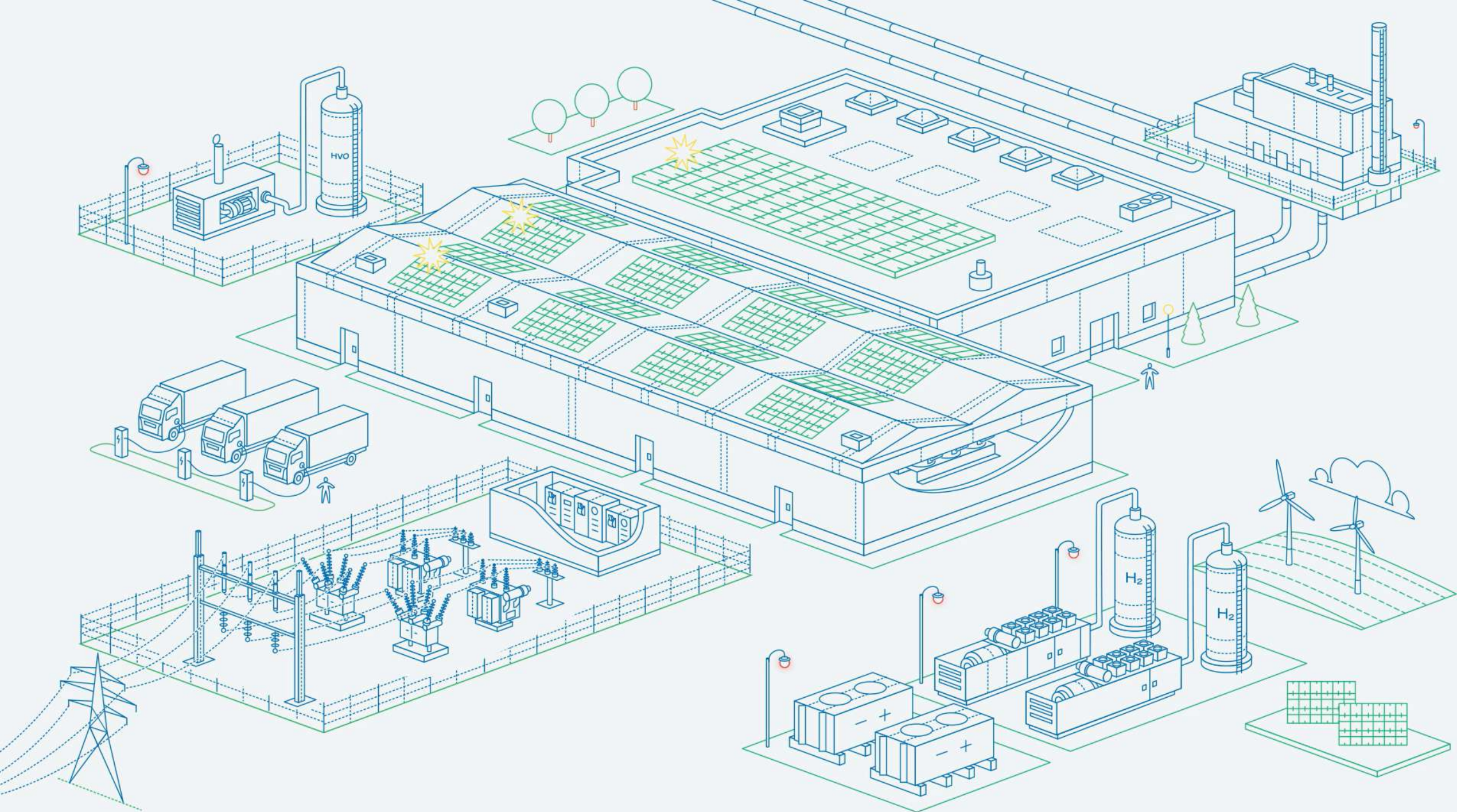
Experts in high
voltage



Minimize risks



Electrical safety
responsibility



An aerial photograph of a modern, multi-story building with a large glass facade and a flat roof covered in solar panels. The building is situated in a lush green forest, with a winding road or path leading to it. The sun is low in the sky, creating a warm, golden glow over the scene. The word "VATTENFALL" is overlaid in large, white, bold, sans-serif capital letters across the center of the image.

VATTENFALL

