

Case Netox: Building cyber resilient infrastructure together with Verne

Building Resilience Together

VERNE



Kim Gunnelius
Managing Director Finland

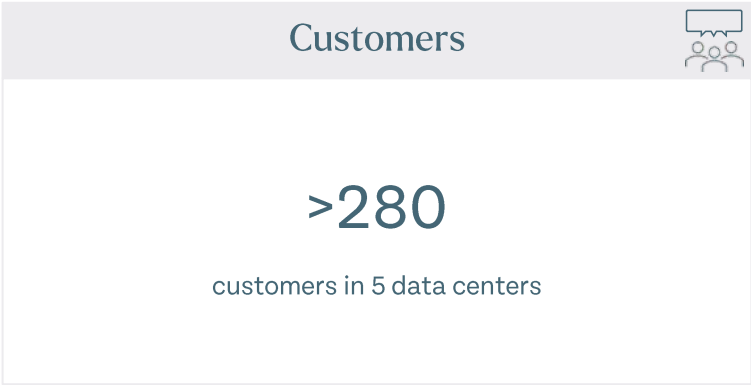
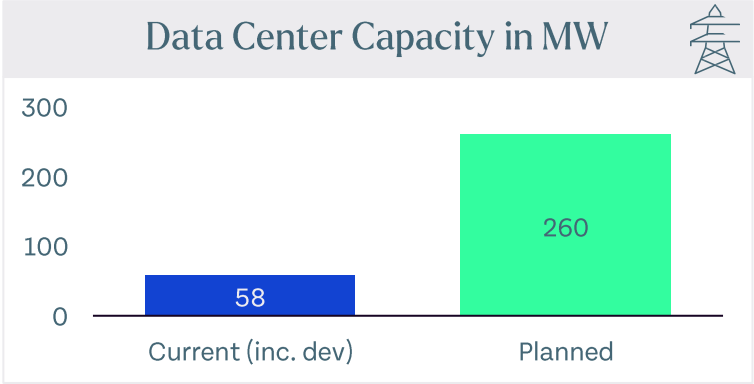
 **NETOX**



Ville Kankare
Vice President Security &
Modern Work

Verne Company Snapshot

Powering your journey to sustainability



Finland

Colocation and hyperscale facilities in highly connected Nordic locations



3 data center locations in Helsinki, Pori and Tampere

100% renewable certified power

80 MW+ capacity

Heat reuse for district heating in Helsinki

Fully redundant power and network

10+ years of operations

EU GDPR compliant

ISO 27001, ISO 22301, PCI DSS

Resilience is **designed, not
improvised.**

Services



IT

- Cloud and capacity
- Modern workplace
- Lifecycle
- IT service mgmt.



Cyber-security

- SOC
- MDR / EDR
- DFIR
- Vulnerability mgmt.
- Consulting



Modern Work

- Microsoft 365
- Co-pilot & AI
- Continuous learning & development

Technological expertise



Microsoft
Solutions Partner



**Quality
certificates**

- Modern Work
- Infrastructure, Azure
- Data & AI, Azure
- Security
- Digital & App Innovation, Azure
- ISO 9001 quality mgmt.
- ISO/IEC 27001 info. sec. mgmt systems
- ISO 14001 environmental
- ISO/IEC 20000-1 service mgmt system



Key facts

- Founded in 2004
- Offices in Oulu (HQ) and Helsinki
- ~140 employees
- CEO Mikko Luhtaniemi
- Owned by CapMan Buyout since Jul-2022 (founders, management and other key personnel as minority owners)



NETOX value proposition

We absolutely dominate in delivering the most cyber-resilient 24-7 managed business infrastructure and modern ways of working to ambitious customers.



WE DELIVER

**New era of IT.
Zero Dead Zone.**

We revolutionize how IT &
Security are delivered.

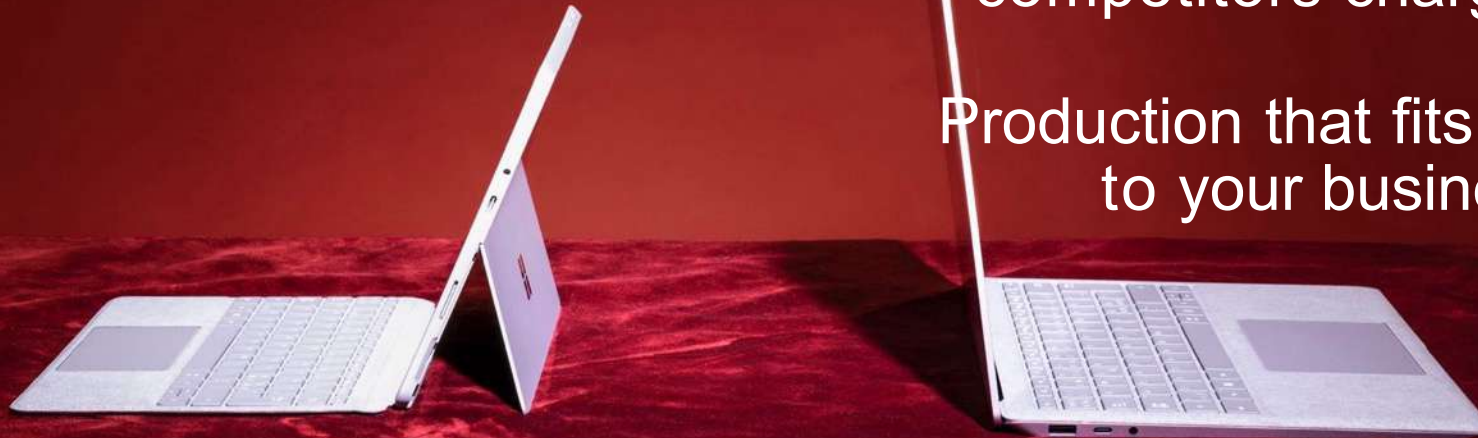
YOU GET

Accountability from one
strategic partner

Simplicity of one technology
platform - Microsoft

Built-in security that our
competitors charge extra

Production that fits perfectly
to your business

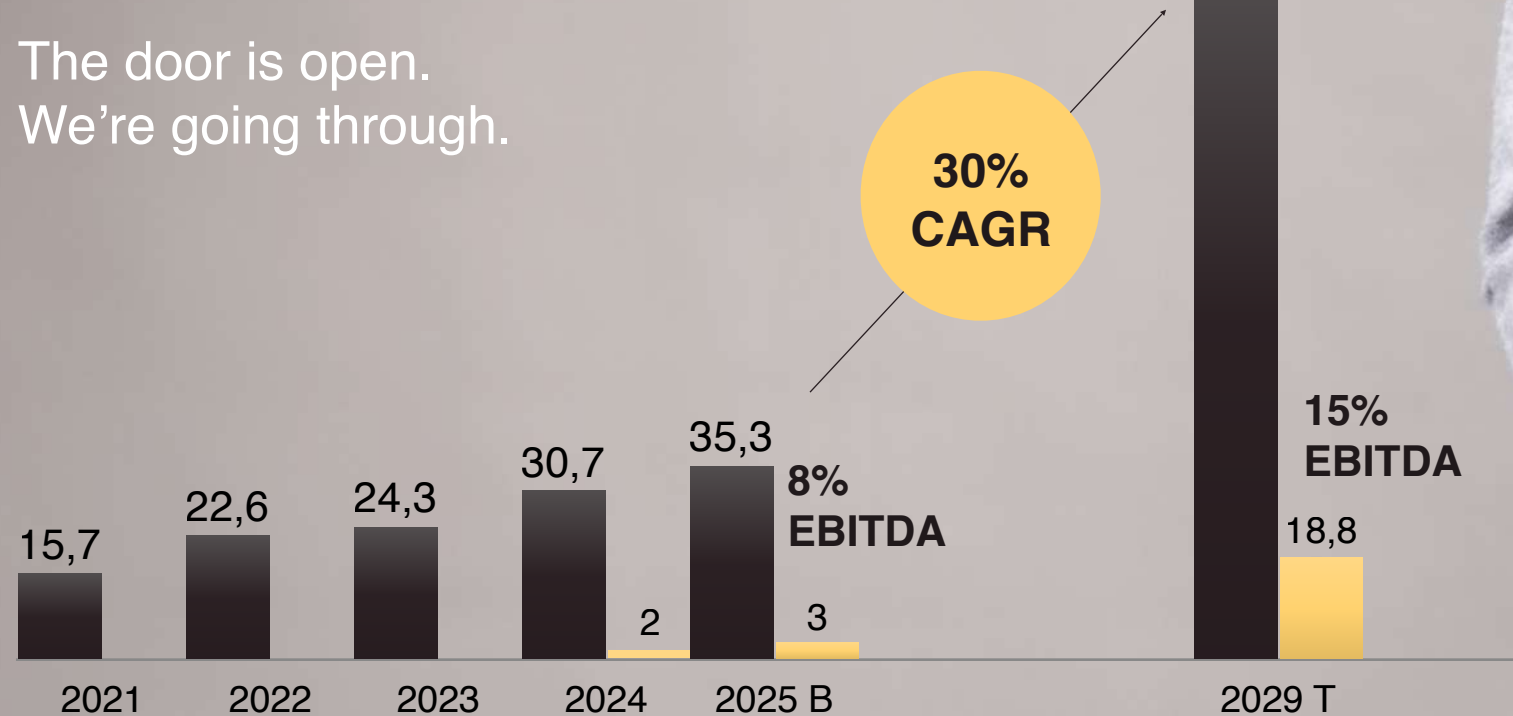


By 2029, We'll Be #1 in Nordic IT & Security

Our net sales target is

EUR 125m

The door is open.
We're going through.



Today's threats are relentless. So are we.

Cyber attacks don't sleep. They evolve, escalate, and exploit every weakness — from human error to zero-day exploits.



This is what we all are dealing with:



**Sophisticated
ransomware &
nation-state actors**

**Credential theft &
phishing at scale**

**Cloud and infrastructure
misconfigurations & API
abuse**



**Supply chain
compromises**

**AI-powered attacks &
automation at speed**

**Insider threats &
shadow IT**



High security standards

Both physical and digital



High availability and resilience

Redundancy across locations



Regulatory compliance readiness

frameworks like KATAKRI, NIS2 and standards



Support for hybrid, multicloud, and AI-driven workloads

In short, it must be future-ready.

When we select a data center partner, we look for four key things.

A perspective view of a server room with rows of server racks on both sides, illuminated by blue light. A dashed white line runs down the center of the aisle.

We partner with Verne because
they share our vision for **secure,
resilient, and future-ready
infrastructure.**

We believe the future is hybrid —
secure, flexible, and resilient.

Hybrid Cloud: The Strategic Foundation for Resilient Business



Secure by Design



Flexible by Need



Innovative by Default



**Hybrid cloud is no longer just
an IT architecture — it's a
business strategy.**

Tomorrow's infrastructure must deliver

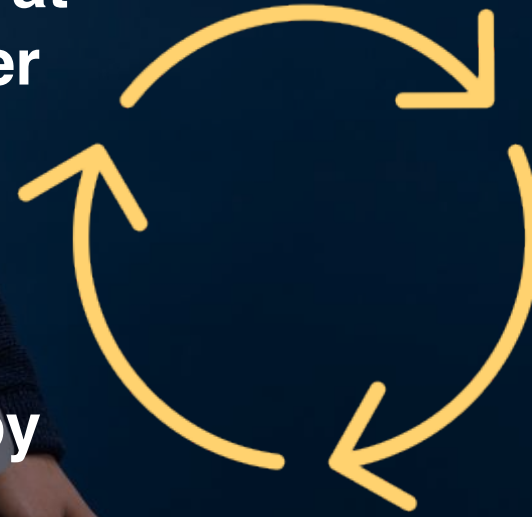
Resilience at
every layer

Sustainability by
design

AI-ready
environments

Seamless cloud
flexibility

Local control of
critical data



Trusted partnerships.
Resilient foundations. **A
secure future** — built
by Netox and Verne.

Thank you!

